

111 *One hundred Eleven*

FRYBERGER, BUCHANAN, SMITH & FREDERICK, P.A.
A TRADITION OF QUALITY SERVICE SINCE 1893



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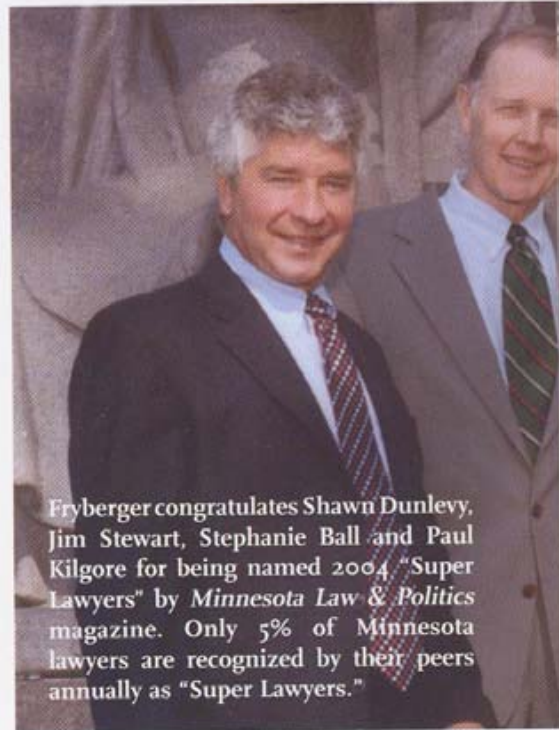
Bruce Buchanan, Shawn Dunlevy, Bob Toftey, Dan Maddy, David Oberstar, Jim Stewart, Joe Mihalek, Dexter Larsen, Don Erickson, Ken Donovan, Nick Smith, Paul Loraas, Kevin Walli, Neal Hessen, Mike Mahoney, Michael Cowles, Stephanie Ball, Paul Kilgore, Brian Lundgren, Harold Frederick, Kim Maki, Martha Markusen.

Not pictured: Mary Frances Skala, Angel Latterell



FRYBERGER
BUCHANAN
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FREDERICK

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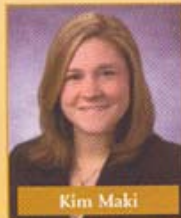


Fryberger congratulates Shawn Dunlevy, Jim Stewart, Stephanie Ball and Paul Kilgore for being named 2004 "Super Lawyers" by *Minnesota Law & Politics* magazine. Only 5% of Minnesota lawyers are recognized by their peers annually as "Super Lawyers."

Then...and How

This year we launched a new ad campaign titled "Then...and How."

The first ad featured senior partner Dexter Larsen. Says Larsen, "We've had a lot of positive feedback about this campaign not only because people like looking at the photos, but also because the copy rings true. We mean it when we say we care about the relationships we build with our clients."



Kim Maki

Fryberger's two newest associates, Kim Maki and Angel Latterell, share their thoughts on the message of the campaign. "I grew up in Virginia," said Maki, "and after practicing in Portland for three years, I decided it was time to come home to Northern Minnesota. I chose Fryberger

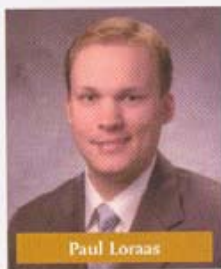
because of its reputation for quality legal work and its commitment to the community." Latterell adds, "As a native of Duluth, I grew up hearing the Fryberger name. I'm proud to associate with a firm that has such a positive reputation not only in Duluth, but throughout the region."



Angel Latterell

Serving the Community

The Eleventh District Bar Association and The Volunteer Attorney Program presented the 2004 "Firm of the Year" award to Fryberger and the 2004 "Volunteer Attorney of the Year" award to Paul Loraas. The awards were presented to recognize the firm's and Loraas' outstanding community service and their dedication to improving the quality of justice for individuals who cannot afford an attorney.



Paul Loraas

Globe Trotting

This year, three of the firm's attorneys visited other parts of the world.

In January, Mike Mahoney traveled with Programa San Francisco de Asís, a non-profit organization of medical providers who voluntarily provide surgical, medical and rehabilitative services to the indigent population of Peru. During the 10 day trip, Mike and other members of the team performed over 200 procedures and services. This was Mike's 9th annual trip. Says Mahoney, "I enjoy my work with Fryberger, helping the firm's clients with their legislative needs. But for nearly two weeks of every year, I have the privilege of using my skills as a physical therapist to help people who are truly in need."

In March, Stephanie Ball spent ten days in Antigua, Guatemala with God's Child Project which is headquartered in Bismarck, North Dakota. During her ten day stay, Stephanie and her fellow volunteers built homes for two families. One family was a single mother and her five children who had previously been living under a plastic sheet. The second home went to a blended family of 10 who had made a shelter from pieces of cardboard. "These people are the poorest of the poor," says Ball. "They are so incredibly grateful for their new homes which, by American standards, would be considered very rudimentary."

On a slightly different note, June of 2004 found Paul Kilgore at a writer's workshop in Hofos, Iceland, hosted by Minnesota writer Bill Holm. A published writer of poetry and short stories, Kilgore had the opportunity to discuss writing techniques and to hone his writing skills while also enjoying the sights and sounds of Iceland. June is the Icelandic season of the midnight sun, so each night Kilgore heard the voices of children playing outdoors until well after midnight. Kilgore's most recent work, a short story titled "Elders," is a Tamarack Award finalist and will appear early next year in *Minnesota Monthly*.





This year Harold Frederick was nominated by his peers for the City of Duluth Hall of Fame award. The nomination recognized Harold's numerous professional and personal achievements and successes and most notably, his strong commitment to various community organizations and activities. The Hall of Fame award, which was conceived of in 1924 by the City and the David Wisted American Legion Post, recognizes and honors the spirit of volunteerism. Other nominees were Jill Christie, Keith Johnson, Doug Lewis, Armando Maldonado, Joyce Rutka, Robert Rutka, Dan Schlies, Larry Sharp, Donald Whitby and Mike Colalillo, who was the award recipient.



Jim Stewart was also selected for inclusion in the 2003-2004 edition of The Best Lawyers in America. This is Jim's 10th consecutive appearance in the magazine. The selection process for Best Lawyers is based on peer review whereby 15,000 of the country's leading attorneys cast more than a half million votes on the legal abilities of others. Congratulations, Jim!



Philanthropy and Fun


For many Duluthians, the KBJR Channel 6 Christmas City of the North Parade marks the beginning of the holiday season. Fryberger showed its enthusiasm and support for this salute to the holidays by handing out cookies and hot chocolate to parade-goers outside of the Lonsdale building on Superior Street. If you plan to attend the parade this year, stop by and see us at 302 West Superior Street where we will once again be dispensing coffee, hot chocolate, cookies and holiday cheer.






Dancers, Runners and Dogs


Following the December, 2003 performance of the Nutcracker, Fryberger hosted a post-ballet party for firm clients and friends. Party guests were honored to meet dancers and employees from the Minnesota Ballet while enjoying a tempting assortment of desserts.




Thanksgiving Day, 2003, marked the 20th anniversary of the Governor William Bradford Memorial Turkey Trot, an annual event hosted by Harold and Ruth Frederick. The four mile walk/run, which typically draws about 130 participants, starts and finishes at the end of Park Point, and is held regardless of the weather. Race participants are awarded a commemorative Turkey Trot t-shirt, and are invited to the Frederick home for refreshments.



At the 2003 Turkey Trot, longtime Turkey Trotter (and then Mayor) Gary Doty proclaimed November 27, 2003, Harold and Ruth Frederick Day in the city of Duluth. Doty praised Harold and Ruth for their unwavering support of the Duluth community through their numerous contributions of expertise, financial resources and time.

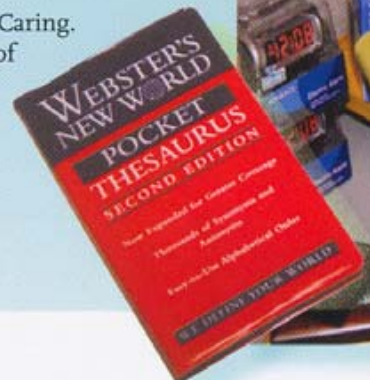


In February of 2004, the firm purchased 75 much coveted tickets to the sold out hockey game between the UMD Bulldogs and the Minnesota Gophers. Tickets were distributed to friends of the firm who were also invited to attend a cocktail and hors d'oeuvres reception hosted by Fryberger, McGladrey and Pullen and North Shore Bank of Commerce. It was a great evening, and the Dogs were victorious!



During the holidays Fryberger participated in another KBJR TV 6 event, the "Operation Rudolph Toy Drive." The firm was designated as a toy drop-off center, and soon the lobby was filled with toys which had been donated by building tenants, clients, firm attorneys and staff members. "It was wonderful to walk through our lobby and see a Christmas tree surrounded by toys," said firm President, Martha Markusen. "It helped us focus on the holiday spirit of giving."

In June, Fryberger once again participated in the United Way Day of Caring. This year's project, called "Job Well Done," benefitted Project SOAR of Northeastern Minnesota, a non-profit organization which provides group and individual training to people who need help acquiring the skills necessary to find employment. Fryberger attorneys and staff members donated items such as alarm clocks, day planners, dictionaries and picture frames that Project SOAR could hand out as incentives to their job-seeking clients.





Fryberger is pleased to introduce you to the file room staff: (l to r) Janet Palmi, Katie Mollison, Jeremy Menz and Jenny Koczur.

Even if you haven't met the file room staff, you probably know their work. They handle large copy jobs, send and deliver faxes, serve subpoenas and provide refreshments for client meetings. They make twice a day trips to the downtown banks, to the courthouse and to other government buildings to file papers, retrieve certified copies, deposit checks and perform judgment searches. They deliver documents by hand or by car which may take them to the Twin Cities or well up the North Shore. They organize, store and retrieve hard copy files and scan files for digital storage. They manage all mail sent via the USPS, UPS, and FedEx. They ensure that supplies are stocked and that the office is ready for business each day by cleaning and organizing the lobby, waiting area and conference rooms. They work hard, and do so with a smile! We are proud to have Janet, Katie, Jeremy and Jenny as part of the Fryberger team and sincerely appreciate their work on behalf of the firm's clients.

